

Message Text

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PAGE 01 FRANKF 03874 171049Z

46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 067072

R 171035Z JUN 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 425
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 3874

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: WTDR/FTI - BIOTEST SERUM INSTITUT GMBH.

REF: USDOC 107151

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO: 0419900
4. BIOTEST SERUM INSTITUT GMBH.
- 4.A. CODE: K CODE: E
5. FLUGHAFENSTR. 4
6. D 6000 FRANKFURT/MAIN
7. ESTABL: 1946 8. EMPL: 550 9. SIZE (19-X) LARGE
10. REPUTATION: (22-X) EXCELLENT.
11. SALES AREA: WORLDWIDE
12. RPT. DATE: 06/75
- 13A. 28311/034 MFR. DISTR. EX. OF BLOOD DERIVATIVES.
- 13B. 28313/034 MFR. DISTR. EX. OF SERUMS, INFUSION SOLUTIONS FOR HUMAN USE.
- 13C. 28314/0345 MFR. DISTR. EX. IM. OF DIAGNOSTIC SUBSTANCES.
- 13D. 38410/034 MFR. DISTR. EX OF EQUIPMENT FOR BLOOD TRANSUFSION.
14. CONTACT: DR. HANS SCHLEUSSNER TITLE: MANAGER
15. CABLE: BIOTEST 16. TELEX: 04-12822 17. TEL: 0611-678041
18. FINANCIAL REFS: DEUTSCHE BANK AG, BANKHAUS GEHR. BETHMANN, BOTH FRANKFURT.
19. TRADE REFS: KALLESTAD LAB. INC., CHASKA, MINN.
20. FOREIGN FIRMS REPRESENTED: KALLESTAD LAB. INC., CHASKA, MINN. FOR DIAGNOSTIC SUBSTANCES FOR IMMUNOLOGY SINCE 1975.

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21. REGISTERED AS CORPORATION ON SHARES WITH NOMINAL CAPITAL DM 4

MILLION, HELD BY DR. SCHLEUSSNER AND HIS MOTHER.
FIRM HAS SLAES OUTLETS IN EIGHT W. GERMAN CITIES, AND OWNS
SUBSIDIARIES IN ITALY, FRANCE, ENGLAND AND AUSTRIA. VOLUME
OF BUSINESS IS REPORTEDLY ABOUT DM 60 MILLION. FIRM MAINTAINS A
RESEARCH DIVISION AND A BRANCH IN DREIEICHENHAIN NEAR FRANKFURT.
EQUIPMENT IS VALUED AT DM 15 MILLION, AND INVENTORY ABOUT THE SAME
AMOUNT. REAL ESTATE OWNED VALUED DM 6 MILLION. FIRM'S FINANCIAL
SITUATION IS SOUND. PAYMENTS ARE MADE AS PER AGREEMENT.
RECOMMENDED AS A GOOD BUSINESS CONTACT.
22. PREPARED BY: P. BARTOLSIC, APPROVED BY C.J. HARRIS AT
U.S. CONSULATE GENERAL, FRANKFURT, SULSER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975FRANKF03874
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750210-0767
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750639/aaaabjpx.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 USDOC 107151
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 13 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 FEB 2003 by PhilliR0>; APPROVED <17 FEB 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI - BIOTEST SERUM INSTITUT GMBH.
TAGS: BEXP, GE
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006